

Time for a good servicing

Late September traditionally heralds the start of the heating season. It's the time of the year when a customer switches on their boiler and remembers it needs servicing!

Make hay while the sun shines

Now is the time to service any external appliances in advance of bad weather. It is also a good time to stock up on spares and consumables for those inevitable

winter service calls. Oil Installer readers visiting next month's Oil and Renewable Heating Show will find the latest products and special offers.

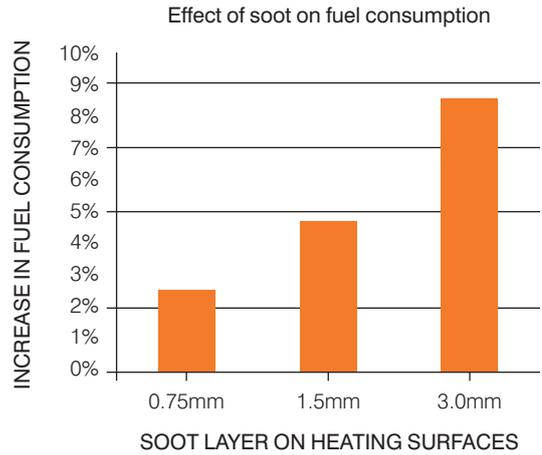
Promoting the benefits of regular servicing

It is always worth promoting the benefits of servicing to customers. OFTEC's easy guide to servicing explains how servicing can -

- ✓ Reduce fuel bills
- ✓ Save money on costly call out fees for unexpected breakdowns

- ✓ Stop excessive smoke and partially burnt fuel depositing soot on the heat exchanger and reducing efficiency
- ✓ Help prevent oil nozzle wear
- ✓ Avoid photocells glazing over with soot, which can shut the boiler down

A simple graph in the easy guide illustrates how efficiency is decreased as soot builds up within a heat exchanger - a 3.0mm layer of soot can reduce the amount of heat absorbed by more than 8%.



Tanks need servicing too

Oil storage tanks and supply pipes should also be checked during a boiler service. When the oil level is low, condensation can form within the tank; the presence of water can cause equipment failure as well as a reduction in boiler efficiency. Filter elements should be cleaned and/or replaced.

OFTEC Direct offers a range of servicing and commissioning equipment. Check out the latest offers online at www.oftecdirect.com and visit their stand at the Oil and Renewable Heating Show.

Download a free copy of this Easy Guide at www.oftec.org/easy_guides.asp. Printed copies can be ordered from OFTEC Direct

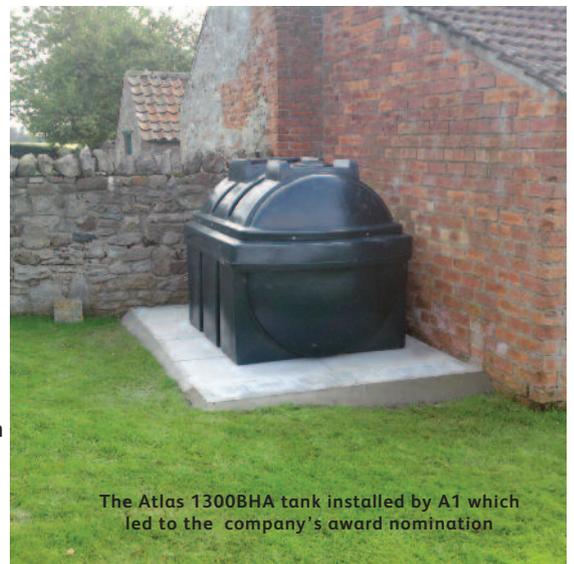
A1 Tanks nominated for top award

North Yorkshire based A1 Tank Services has been nominated for the title of oil tank installer of the year in OFTEC's 2010 awards for excellence. The company specialises in the supply and installation of oil storage tanks to the commercial, industrial and domestic markets throughout North Yorkshire, Teesside, County Durham and Northumberland.

A1 Tanks director, John Marshall, told Oil Installer: "Oil tank installers are regularly inspected by OFTEC and it was OFTEC's regional inspector who put us forward for the award. He was impressed with our whole operation – the quality of installation of an Atlas 1300BHA tank, our workmanship and the paper trail behind the contract." The installation was at Middleton Tyas, near Richmond, for SRS Cleaning Equipment - specialists in the hire of industrial sweepers and scrubber driers for warehousing, car parks, industrial and commercial sites.

A1 Tank Services specialises in the supply of bunded tanks. "We are Atlas and Titan Tank accredited installers for the North East of England and in our last trading year we achieved a sales ratio of 94.6% bunded tanks on all our installations and sales," said John. "This, we feel, shows a strong commitment to protecting the environment."

John and his colleagues will now have to wait until October to find out if they have won the title.



The Atlas 1300BHA tank installed by A1 which led to the company's award nomination